

Microsoft Dynamics 365 for Financials



Are you outgrowing your accounting system?

Insufficient reporting

Duplicate data

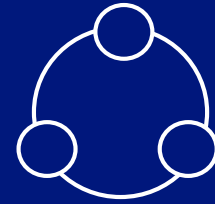
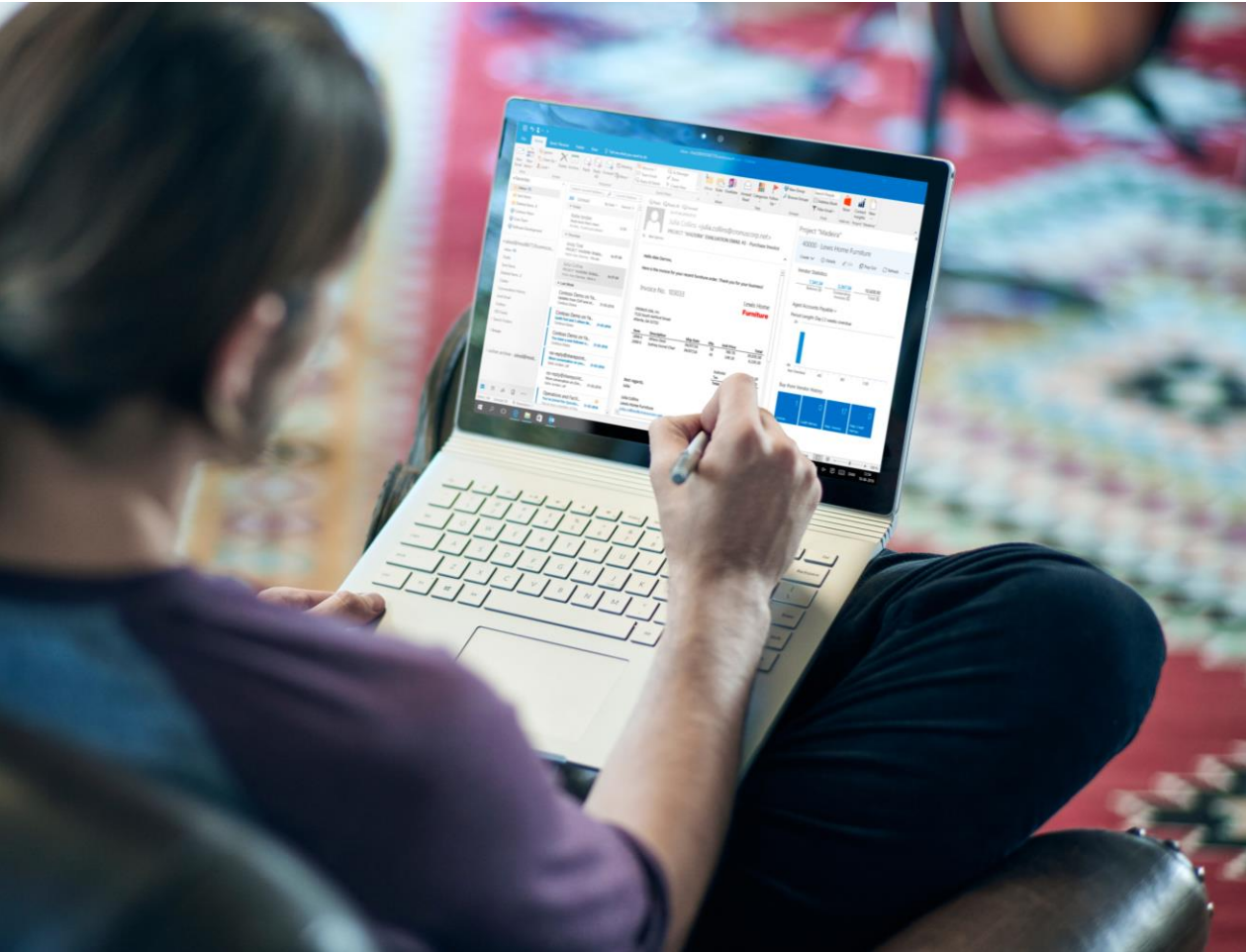
Manual processes

Siloed systems

Security issues



Introducing: Microsoft Dynamics 365 for Financials




Connect your business



Make better decisions



Start and grow easily

A person with a beard, wearing a dark sweater, is seated at a desk. They are holding a smartphone in their right hand, looking at the screen. In front of them is a large computer monitor displaying a financial dashboard. The dashboard includes a pie chart on the left, a bar chart in the middle, and a line chart at the bottom. The background is a blurred office environment. The text is overlaid on the left side of the image.

“With Dynamics 365 for Financials we no longer have to store data in separate systems that don’t work together – it’s all integrated”

Kyle Johanson, V.P., J-Systems, Inc.



Connect Your Business

Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



Financial
Management



Sales



Purchasing

Microsoft
Dynamics 365
for Financials



Inventory
Management



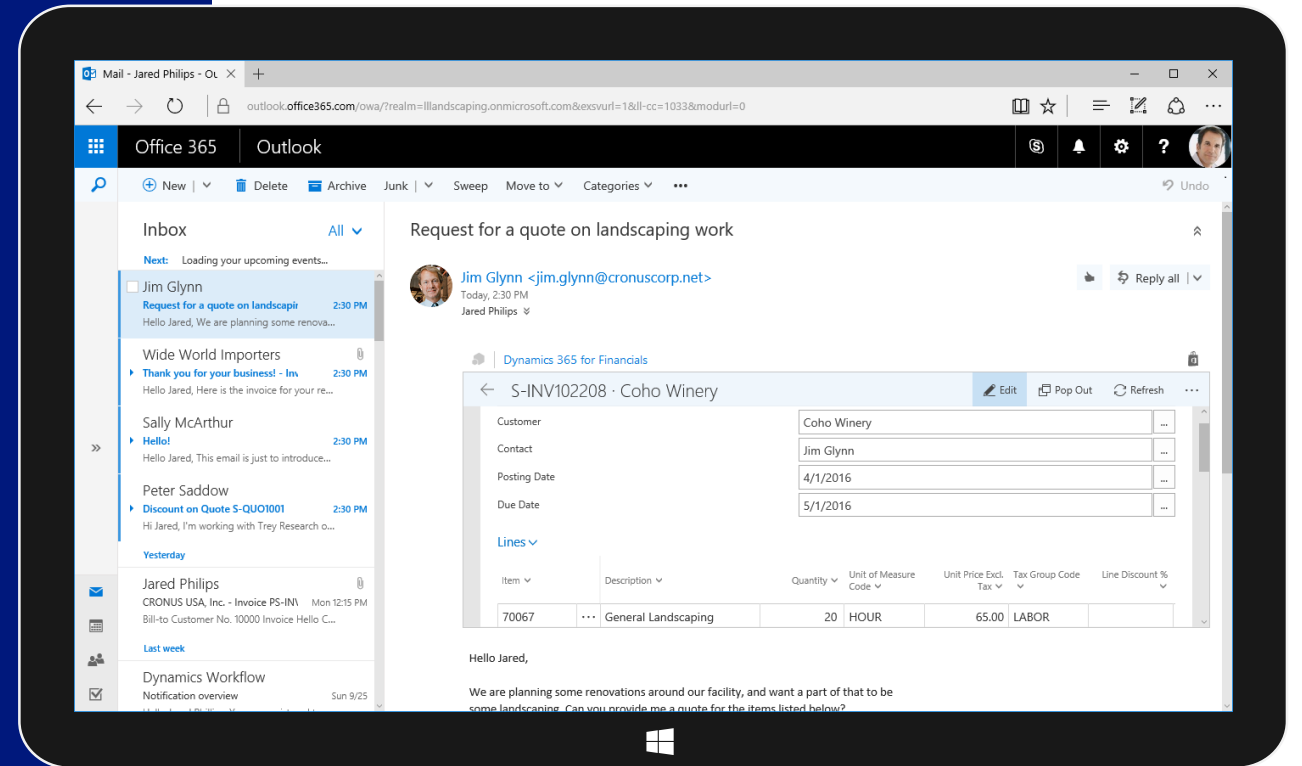
Project
Management

Quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook

Access live Dynamics 365 for Financials data, directly from Microsoft Excel, to read, write, and update items, sales orders, and purchase orders

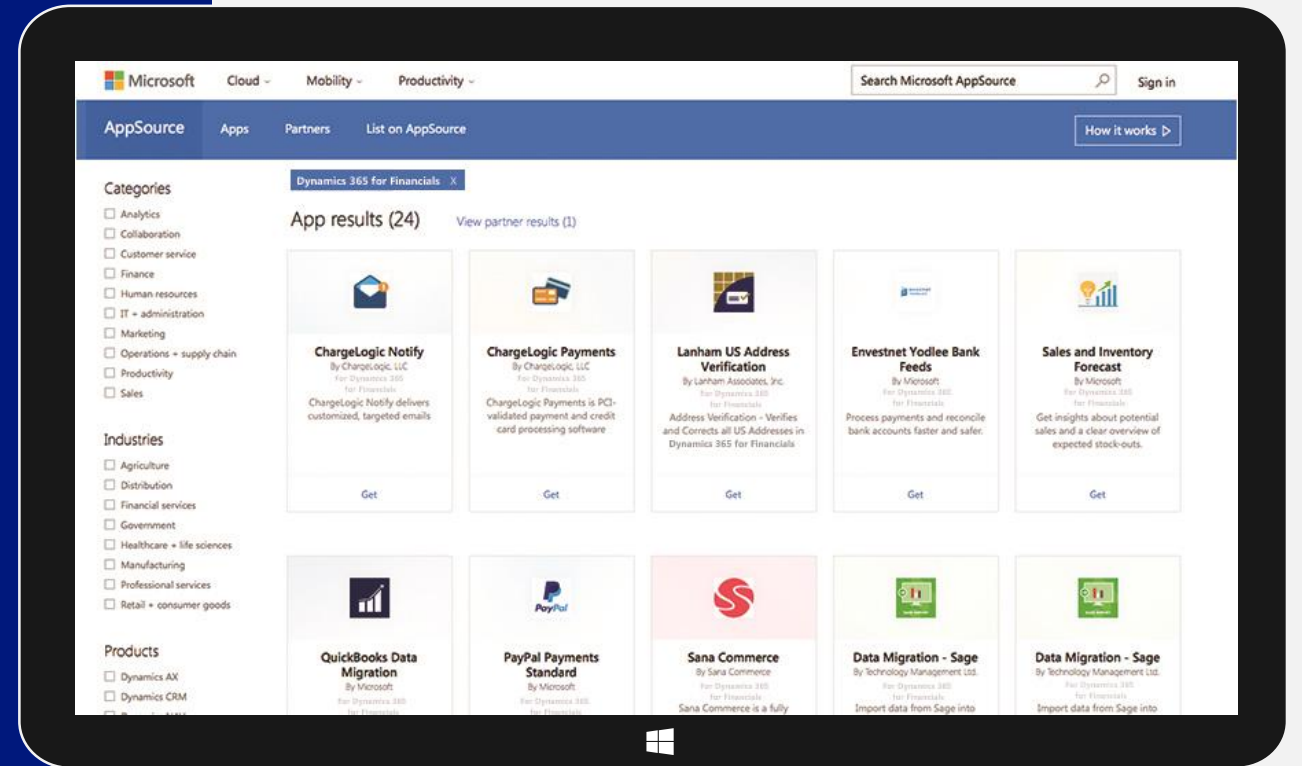
Create professional looking, customizable quotes and invoices in Word



Add industry specific apps with ease

Extend Dynamics 365 for Financials to fit industry or business needs with integrated add-on apps

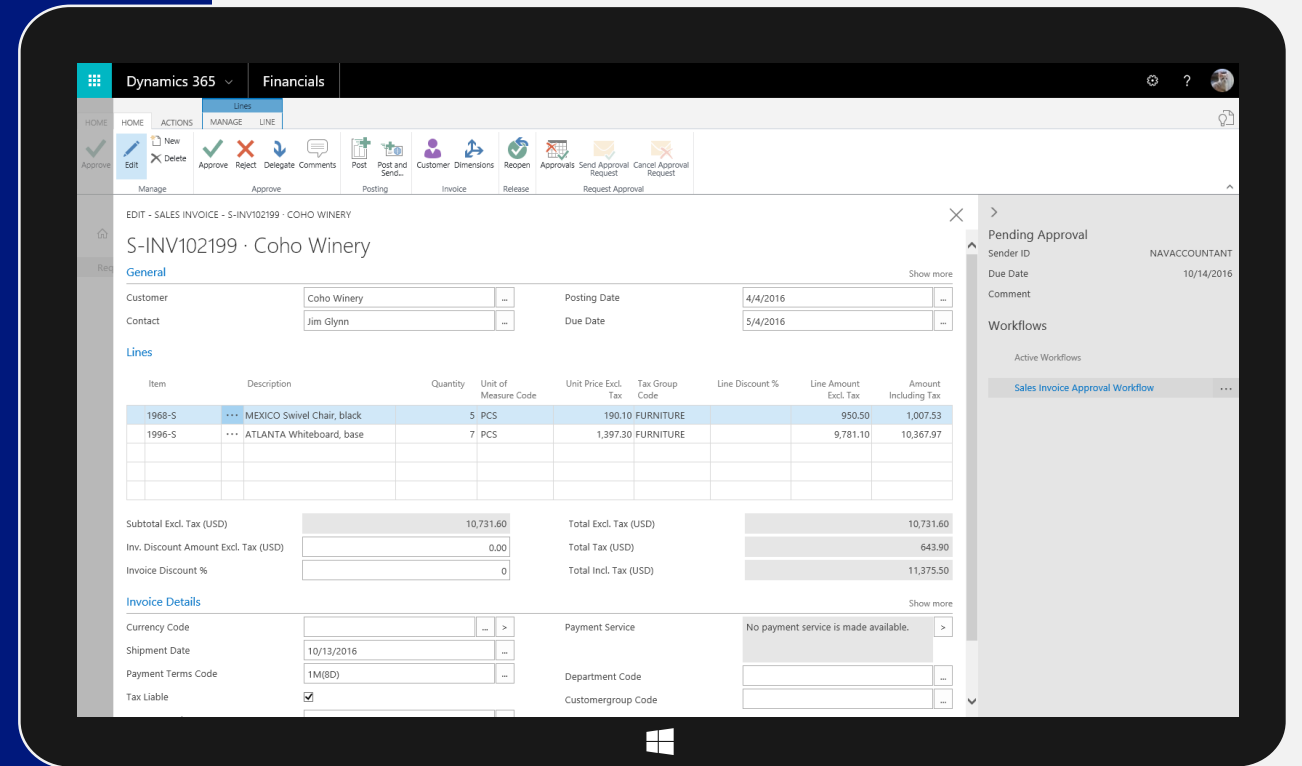
Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps



Automate and secure business processes

Streamline business processes with easy-to-create workflows to synchronize files, route documents, and compose recurrent reports

Ensure compliance with audit trails and enterprise-level security





Make Better Decisions

End-to-end view of your business

Centralize data from accounting, sales, purchasing, and inventory to get an accurate view of your business

Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences



Gain deeper insights with advanced analytics

Perform ad hoc, customized reporting by analyzing data across multiple dimensions

Create custom dashboards for real-time analysis using Microsoft Power BI



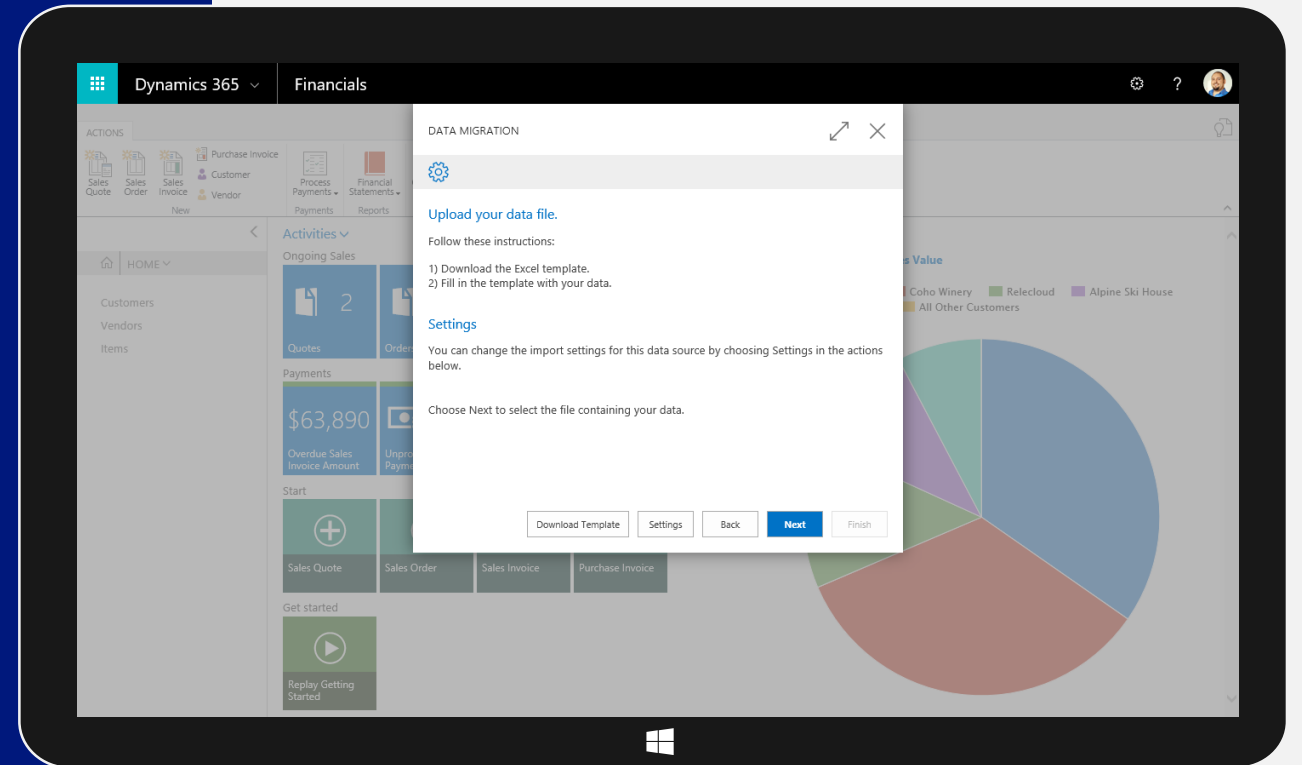


Start and Grow Easily

Fast from the start

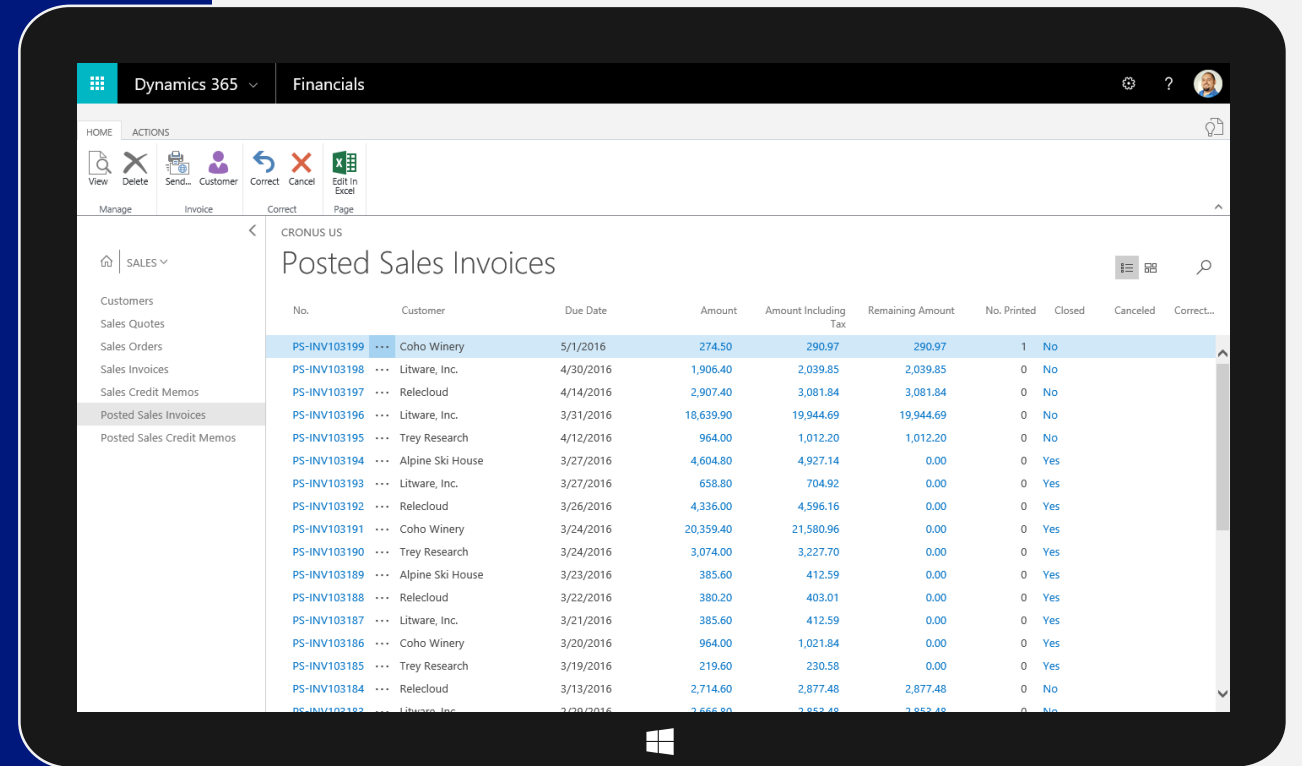
Handle business processes like quotes, orders, invoicing, purchasing, cash management, and reporting, from day one

Built in the cloud, Dynamics 365 for Financials is easy to set up and manage



Looks and feels like Office

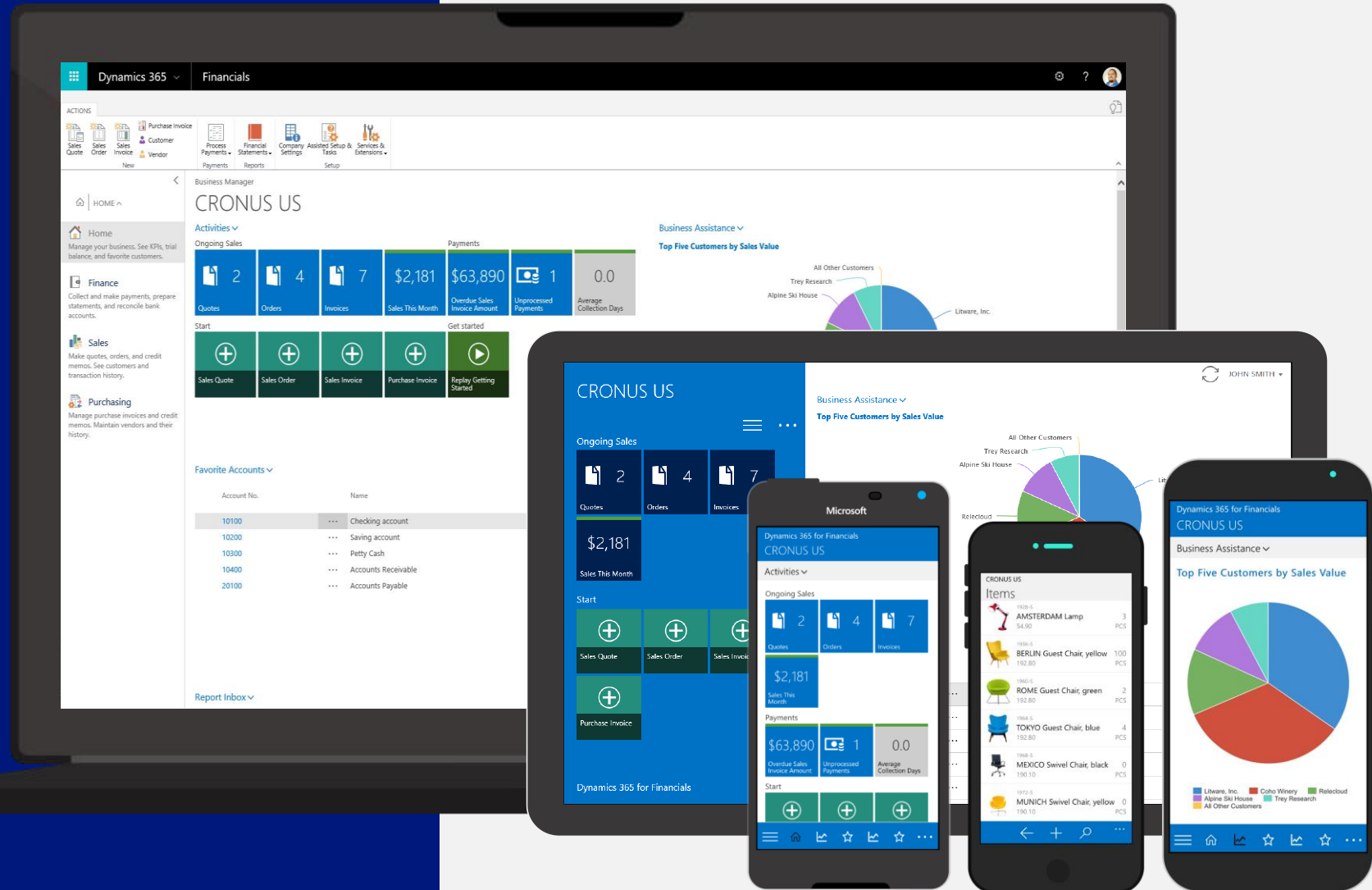
Drive quicker adoption and reduce training time with the same easy-to-use interface as the Office tools you already know



Work where your business takes you

Desktop, laptop, tablet, or phone
you get the same powerful
capabilities and rich functionality

Get one experience that's
consistent and secure across
Windows, iOS, and Android



Be ready for growth

Start with what you need and grow at your own pace to run your business securely in the trusted Microsoft cloud

Easily manage growth using flexible licensing plans, adaptable business applications, and a scalable database



Next steps

Microsoft Dynamics for Financials is available through SBS Group. A representative will speak with you to discuss your business needs, provide additional details on pricing, and answer your implementation questions.

[Click to learn more or contact a Dynamics 365 specialist](#)



Appendix



Microsoft Dynamics 365 for Financials

Core Capabilities

 Financial Management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
 Sales	Quote generation	Contact management	Sales invoicing	Payment processing
 Purchasing	Procurement	Purchase line discounting	Purchase order management	Vendor management
 Inventory Management	Forecasting	Inventory control	Shipment and distribution	Returns and cancellations
 Project Management	Capacity planning	Budgets and estimates	Job and process costing	Resource management

A woman with blonde hair, wearing a dark blazer, is sitting at a desk in a modern office. She is looking at a laptop screen. The office has large windows that offer a view of a city skyline with various buildings and a clear sky. The lighting is bright, suggesting daytime.

“We were operational in a few hours with full access from anywhere at a very affordable cost.”

Kim Hulke, Sanchez Imports,
Accounting Manager